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To: Our Valued **Canadian** Customers

November 1, 2024

From: Michael Whiteside, President

Re: MIFAB H.D.P.E. interceptor products List Price Increase Effective January 1, 2025

Dear Valued Customer,

The new INT-2025 H.D.P.E. interceptor and acid neutralization tank product booklet goes into effect January 1, 2025 and replaces the INT-2024.

The INT-2025 has a List Price increase range of 2% - 10% depending on the interceptor model and size. Most models have a List Price increase between 3% and 5%. Any Net prices will also increase by the same List Price increase % for each product. This price increase is related to the inflationary cost pressures that we are experiencing.

The discount structure off of the INT-2025 List Prices remains the same as the INT-2024 discount structure:

- 1) Lil Max - .56 multiplier for stocking wholesalers, .70 for non stocking
- 2) Mini-Max - .56 multiplier for stocking wholesalers, .70 for non stocking
- 3) Big Max - .56 multiplier for stocking wholesalers, .70 for non stocking
- 4) SuperMax - .70 multiplier, no stocking program
- 5) Acid neutralization tanks - .70 multiplier, no stocking program

Wholesalers that qualify for the MIFAB stocking program will receive full freight allowed on any Lil Max, Mini Max and Big Max interceptors ordered. SuperMax interceptors remain freight extra for all orders.

All quotations for the products in the INT-2024 booklet will be honored until December 31, 2024. Effective January 1, 2025 the new List Prices in the INT-2025 are in effect.

Printed copies of the INT-2025 will be distributed soon and be available for download from the [www.mifab.com](http://www.mifab.com) website.

If you require additional information please contact your MIFAB representative.

Thank you in advance for your continued support and understanding in this matter.

Sincerely,

Michael Whiteside, President