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To: Our Valued Representatives and Customers

August 31, 2021

From: Michael Whiteside

Re: MIFAB New Coupling Booklet – NH-2021-10 - Effective October 1, 2021

Dear Valued Customer,

On October 1, 2021, MIFAB's new NH-2021-10 Coupling List Price Book goes into effect – replacing the existing NH-2021-07 Coupling List Price Book. The NH-2021-10 is being printed and will be distributed soon.

We have experienced significant increases in raw material costs such as steel and neoprene rubber and also significant increases in freight costs. The price increases that we are announcing are partially absorbing these cost increases.

The List Price increases in the new NH-2021-10 booklet are:

- 1) MI-QHUB Series – regular duty, shielded Quick Hub no hub couplings + 8%
- 2) MI-HUB Series – regular duty, shielded no hub couplings + 8%
- 3) POG-SW – Service Weight gaskets + 8%
- 4) MI-EC – End Caps +8%
- 5) Transition, Flexible and all other coupling products + 8%
- 6) MI-QXHUB Series – heavy duty, shielded Quick Hub no hub couplings + 5%
- 7) MI-XHUB Series – heavy duty, shielded no hub couplings + 5%

All Net prices that we have in the market will also be increased by the above mentioned percentage increases.

The prepaid freight amount is \$3,500.00. Any of the following MIFAB products can be ordered together with MIFAB couplings to attain \$3,500 for prepaid freight: steel and plastic access doors, trap seal primers, water hammer arrestors, floor drain trap seals (MI-GARD), C-PORT roof top pipe supports, pressure reducing valves, backflow preventers, strainers, gauges, gate valves and all other BEECO products, RoofGuard products, Counterline products and Lil Max plastic grease interceptors.

Thank you in advance for your continued support and understanding.

Sincerely,

Michael Whiteside
President