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To: Our Valued Customers

September 15, 2017

From: Michael Whiteside

Re: CLPB-2017 List Price Increase Effective November 1, 2017  
Counterline and Light Commercial Products

Dear Valued Customer,

MIFAB has experienced increases in our steel, raw material and overhead costs for our various Counterline products.

On November 1, 2017, MIFAB's new CLPB-2017 List Price Book goes into effect – replacing the existing CLPB-2015 List Price Book. The CLPB-2017 is being printed now and will be distributed to MIFAB representatives soon.

The CLPB-2017 has the following approximate List Price increases by product group:

- Light commercial drainage - 3%
- Interceptors - 5%
- Hydrants - 3%
- Acid Neutralization – 5%

We will honor existing CLPB-2015 prices until November 1, 2017.

Thank you in advance for your continued support and understanding.

Sincerely,

A handwritten signature in black ink that reads "Michael Whiteside".

Michael Whiteside  
President