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To: All of our Valued Customers

November 21, 2011

From: Michael Whiteside

Re: MIFAB Specification Drainage Products (MPB-2012-USA) List Price Increase
Effective January 1, 2012.

Dear Customer,

MIFAB has experienced increases in our raw material, production, freight and insurance costs. A price increase is required to help us recover some of these increased costs.

The MPB-2012-USA List Price book for specification drainage products will be available in December and goes into effect January 1, 2012. It is to be used on all job quotes starting January 1, 2012. The List Price increase will be approximately 9%.

Prepaid freight terms are \$5,000.00 Net.

All quotations using the List Prices in the MPB-2011-USA List Price book must be entered as orders on or before February 1, 2012 and be released for shipment no later than March 1, 2012 for current price protection. Please indicate the job name, location, bid due date and quotation number.

If you require any additional information please don't hesitate to contact your MIFAB representative.

Thank you in advance for your continued support and understanding.

Sincerely,

A handwritten signature in black ink that reads "Michael Whiteside".

Michael Whiteside
President