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To: Our Valued Customers

June 6, 2018

From: Michael Whiteside, President

Re: MIFAB USA Specification Drainage Lit Price Increase Effective July 1, 2018

**This replaces the price increase letter issued by MIFAB on May 15, 2018**

Dear Valued Customer,

MIFAB has experienced an unusual combination of cost pressures at the same time: recently announced tariffs and duties, significant increases in commodity prices and increased freight costs.

Therefore, we are implementing a 15% specification drainage products List Price increase effective July 1, 2018.

We have prepared the new MPB-2018-06-USA specification drainage price book to replace the existing MPB-2018-USA List Price book and this is now available for download from the [www.mifab.com](http://www.mifab.com). Printed copies will be distributed next week.

We are doing our best to absorb as much of the cost increases that we are receiving as possible to keep the price increase as reasonable as possible.

All current quotations must be entered as orders and released for shipment on or before June 30, 2018 for current price protection. All orders entered on and after July 1, 2018 will reflect the new 15% List Price increase.

If you require any additional information please don't hesitate to contact your MIFAB representative.

Thank you in advance for your continued support and understanding in this matter.

Sincerely,

A handwritten signature in black ink that reads "Michael Whiteside".

Michael Whiteside  
President

