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To: Our Valued Customers

December 5, 2017

From: Michael Whiteside, President

Re: MIFAB Specification Drainage Price Increase Effective March 5, 2018

Dear Valued Customer,

MIFAB has experienced increases in our health insurance, transportation and raw material costs since our last List Price increase and therefore must increase our List Prices for our specification drainage products.

Effective March 5, 2018, MIFAB's new MPB-2018-USA will be in effect. The List Price increase is 5%.

We expect to have our new MPB-2018-USA specification drainage products List Price Book available for distribution in January.

All current quotations with the MPB-2017-USA List Prices must be entered as orders on or before April 1, 2018 and be released for shipment no later than May 1, 2018 for current price protection.

If you require any additional information please don't hesitate to contact your MIFAB representative.

Thank you in advance for your continued support and understanding in this matter.

Sincerely,

A handwritten signature in black ink that reads "Michael Whiteside".

Michael Whiteside  
President